



**EXECUTIVE ROYAL HOTEL<sup>®</sup>**

NORTH CALGARY, ALBERTA

## *Evening Catering Package 2019*

*All Services Subject to a Taxable 17% Service Charge and 5% GST.  
2019*

## ***Rocky Mountain Buffet Dinner***

(Minimum 50 people)

### **Dinner Rolls and Butter**

### ***Salads & Cold Platters***

Mixed Field Greens with Three Assorted Dressings  
Traditional Caesar Salad with all the Toppings  
Creamy Potato Salad  
Mediterranean Salad with Feta Cheese  
Old-Fashioned Coleslaw  
Santa Fe Bean Salad  
Domestic Cheese Platter  
Variety of Sliced Deli Meats  
Seasonal Fresh Vegetable Tray with Ranch Dip

### ***Carved Entrées (Choice of one)***

Slow Roasted Alberta Beef with Au Jus  
Baked Honey Dijon Glazed Ham with a Cherry Pepper & Pineapple Salsa  
Over Roasted Turkey with Onion Sage Stuffing, House Made Cranberry Sauce & Gravy  
~Upgrade your carved selection to Slow Roasted Alberta Prime Rib with Au Jus,  
Chimichurri Sauce & Yorkshire Pudding for \$6 more per person~

### ***Hot Entrées***

Jerk Chicken  
Bourbon Chicken  
Italian Roasted Chicken  
Vegetarian **OR** Beef Lasagna  
Slow Roasted Pork Loin with White Wine Hunter Sauce  
Tri-Colored Tortellini with Creamy Primavera Sauce  
California Cut New York Striploin with a Wild Mushroom Medley  
~Upgrade your Entrée selection to Pan Fried Salmon with a  
Tomato & Caper Relish for \$2 more per person~

***All Buffets are served with a Vegetable  
Medley consisting of Broccoli, Carrots,  
Green Beans and Cauliflower***

### ***Starch Choices***

Rice Pilaf  
Garlic Mashed Potatoes  
Steamed Garlic Dill Potatoes  
Roasted Rosemary & Lemon Potatoes

**All Buffets include Assorted Cakes, Pies, Sweet Squares, Fresh Fruit Platter, Coffee & Tea.**

***Choose one(1) carved and one(1) hot entrée: \$49  
Choose one(1) carved and two(2) hot entrées: \$54  
\$5 per person for each additional entrée  
\$2 per person for each additional starch  
(Only one item will be carved at the buffet)***

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***Executive Dinner Buffet***  
(Minimum 50 people)

**Dinner Rolls and Butter**

***Salads & Cold Platters***

Mixed Field Greens with Three Assorted Dressings  
Traditional Caesar Salad with all the Toppings  
Creamy Potato Salad  
Mediterranean Salad with Feta Cheese  
Mixed Relish Tray  
Seasonal Fresh Vegetable Tray with Ranch Dip

***Carved Entrées***  
***(Choice of one)***

Slow Roasted Alberta Beef with Au Jus  
Baked Honey Dijon Glazed Ham with a Cherry Pepper & Pineapple Salsa  
Over Roasted Turkey with Onion Sage Stuffing, House Made Cranberry Sauce & Gravy  
~Upgrade your carved selection to Slow Roasted Alberta Prime Rib with Au Jus,  
Chimichurri Sauce & Yorkshire Pudding for \$6 more per person~

***Hot Entrees***

Jerk Chicken  
Bourbon Chicken  
Italian Roasted Chicken  
Vegetarian OR Beef Lasagna  
Tri-Colored Tortellini with Creamy Primavera Sauce  
California Cut New York Striploin with a Wild Mushroom Medley  
~Upgrade your Entrée selection to Pan Fried Salmon with a  
Tomato & Caper Relish for \$2 more per person~

***All Buffets are served with a Vegetable  
Medley consisting of Broccoli, Carrots,  
Green Beans and Cauliflower***

***Starch Choices***

Rice Pilaf  
Garlic Mashed Potatoes  
Steamed Garlic Dill Potatoes  
Roasted Rosemary & Lemon Potatoes

**All Buffets include Assorted Cakes, Pies, Sweet Squares, Fresh Fruit Platter, Coffee & Tea.**

***Choose one carved and one hot entrée: \$43***  
***Choose one carved and two hot entrées: \$48***  
\$5 per person for each additional entrée  
\$2 per person for each additional starch  
(Only one item will be carved at the buffet)

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**2019**

## *Silver Dinner Buffet*

### **Dinner Rolls and Butter**

### ***Salads & Cold Platters***

Mixed Field Greens with Three Assorted Dressings  
Traditional Caesar Salad with all the Toppings  
Creamy Potato Salad  
Mediterranean Salad with Feta Cheese

### ***Hot Entrées***

Jerk Chicken  
Bourbon Chicken  
Italian Roasted Chicken  
Vegetarian **OR** Beef Lasagna  
Slow Roasted Alberta Beef with Au Jus  
Tri-Colored Tortellini with Creamy Primavera Sauce  
California Cut New York Striploin with a Wild Mushroom Medley  
~Upgrade your Entrée selection to Pan Fried Salmon with a  
Tomato & Caper Relish for \$2 more per person~

*All Buffets are served with a Vegetable  
Medley consisting of Broccoli, Carrots,  
Green Beans and Cauliflower*

### ***Starch Choices***

Rice Pilaf  
Garlic Mashed Potatoes  
Steamed Garlic Dill Potatoes  
Roasted Rosemary & Lemon Potatoes

**All Buffets include Assorted Cakes, Pies, Sweet Squares, Fresh Fruit Platter, Coffee & Tea.**

***Choose one(1) hot entrée: \$38***

***Choose two(2) hot entrées: \$43***

\$5 per person for each additional entrée

\$2 per person for each additional starch

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**2019**

## *Indian Buffet*

(Minimum of 50 guests required)

### **Naan Bread**

### *Salads & Cold Platters*

Chickpeas Salad  
Mixed Field Greens with Assorted Dressings  
Kachumber Salad  
Vegetable Samosas  
Mint Chutney  
Tamarind Chutney  
Raita

### *Side Dishes*

Makhani Vegetables  
Basmati Rice  
Saag Paneer  
Daal Makhani

### *Hot Entrée Selections*

Red Snapper Curry  
Butter Chicken  
Spicy Beef Vindaloo  
Lentil & Vegetable Curry Sambar  
Chicken Tikka Masala  
Aloo Gobi  
Lamb Malai Korma

### **Dessert: Gulab Jaman**

**Regular Coffee, Decaf Coffee & Red Rose Tea**

*Choose one(1) hot entrée: \$45*

*Choose two(2) hot entrées: \$50*

\$5 per person for each additional entrée

**~Additional food items to compliment the dinner buffet may be brought in from an outside Professional Licensed Caterer and will be subject to labour fees. Please speak with a Catering Representative for further details.~**

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**2019**

### *Plated Dinners*

Entrée selections include Fresh Rolls & Butter, One Appetizer, Choice of Vegetable and Starch, One Dessert, Coffee & Tea.

### *Appetizers*

- Caesar Salad with Herb Croutons
- Garden Greens with Pepper Corn Sour Cream Ranch or Raspberry Vinaigrette
- Spinach & Arugula Salad with Cherry Tomatoes, Olives, Roasted Red Pepper, Red Onion and Diced Cucumber. Finished with a Creamy Yogurt Dressing.
  - Country Vegetable Soup with Parmesan Croutons
  - Coconut and Roasted Red Pepper Soup

### *Entrées*

- 8oz Striploin with Braised Garlic & Shallots - **\$45**
- Best of Both - Striploin with Braised Garlic & Shallots along with a Sautéed Chicken Breast on a bed of Wild Mushroom & Tomato Ragu - **\$42**
- Roasted Prime Rib w/ Red Wine Au Jus & Yorkshire Pudding - **\$46**
- Pan Fried Salmon w/ Tomato Caper Relish - **\$41**
- New York Strip w/ Prawns topped with a Roasted Garlic & Lemon Maître D'hôtel Butter - **\$48**
- Chicken Breast Stuffed w/ Portabella, Field Mushrooms, Herbs & Brie. Finished with a Creamy Peppercorn Sauce - **\$37**
- Slow Roasted Alberta Beef w/ Chateaubriand Sauce - **\$37**
- Pinwheel Flank Steak w/ Provolone, Roasted Red Peppers & Chimichurri Sauce - **\$45**
- Mixed Grains with a Spicy Bean Medley & Grilled Vegetables (No Vegetable or Starch Choice provided) - **\$31**
- Sweet Stuffed Bell Pepper with Brown Rice & Vegetables baked with Provolone Cheese & a Zesty Tomato Sauce. - **\$31**

### *Vegetable Choices (choice of one)*

- Vegetable Medley
- Honey & Tarragon Glazed Carrots
- Green Beans w/ Red Peppers
- Sautéed Zucchini w/ Diced Tomatoes & Thyme

### *Starch Choices (choice of one)*

- Garlic Mashed Potatoes
- Steamed Garlic Dill Potatoes
- Roasted Rosemary & Lemon Potatoes
- Rice Pilaf

### *Desserts:*

- New York Cheese Cake w/ Strawberry & Chocolate Sauce
  - Tiramisu w/ Amaretto & Kahlua Sauce
  - Apple or Cherry Strudel w/ French Cream Sauce
- Triple Chocolate Truffle Mousse w/ Fresh Berries, White & Dark Chocolate Sauce
  - Deep Dish Apple Pie w/ Caramel Sauce
  - Chocolate Mousse w/ Kahlua Sauce in a Martini Glass

### *Plated Dinner Enhancements*

- Additional Appetizer \$4 Per Person or Sorbet Refresher Course \$3 Per Person

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### ***Dinner Enhancements***

Entice and impress your guests with our dinner enhancements. Due to seasonal pricing, all pricing for dinner enhancements will be available upon request. We require a minimum order of 40 guests. All food selections will be presented for a maximum of One and a Half (1 ½) hours. All dinner enhancements must be ordered along with a full dinner service. All dinner enhancement stations will be attended by one of our talented Chefs.

- Beef Tenderloin served with Cocktail Buns and complimenting Condiments
- Fresh Atlantic Mussels prepared in Garlic, White Wine and Tomato Sauce
- Savory or Sweet Crepe Station with Chef's Choice of Two (2) Sauces
- Prawns Flambéed in a Fire Cracker Sauce
- Sautéed Shrimp Scampi

### ***Dessert Buffet Upgrades***

#### ***The Endless Chocolate Fountain (minimum 20 ppl)***

A large chocolate fountain with melt in your mouth milk chocolate, Seasonal Cubed Fresh Fruit, Lady Fingers, Marshmallows & Cream Puffs for dipping.

\$6.00 per person

#### ***Build Your Own Cheesecake Bar***

Plain New York Cheesecakes with never ending self-serve toppings. Toppings include but are not limited to a Mixed Berry Compote, Strawberry Sauce, Chocolate Sauce, Toasted Coconut, Strawberries, Pineapple and Whipped Cream.

\$5.00 per person

## ***Hors D'Oeuvres***

(Minimum 2 dozen per selection)

### ***Cold Hors D'Oeuvres***

\$25.00 per dozen

Caprese Salad Bocket  
Deviled Eggs  
Cherry Tomatoes Filled with Crab Mousse  
Zucchini Boats with Smoked Salmon Mousse  
Prosciutto and Melon Bockets  
Sundried Tomato Hummus on a Toasted Baguette

### ***Hot Hors D'Oeuvres***

\$22.00 per dozen

Mini Beef Wellington  
Spicy Chicken Wings  
Thai Chicken Satay  
Thai Beef Satay  
Vegetable Quiche  
Seafood Quiche  
Sweet & Sour Meatballs  
Vegetable Spring Rolls  
Vegetable Samosas  
Mini Crab Cakes w/ Remoulade Sauce  
Bang Bang Shrimp w/ Sweet Chili Sauce  
Spanakopita w/ Tzatziki sauce  
Pork Pot Stickers w/ Soy Ginger Sauce

## ***Reception Bundles***

(Minimum 20 people)

### ***Rocky Mountain Reception Bundle***

\$26 per person

Based on six(6) Hors D'Oeuvres per person  
Choose any two(2) Cold Hors D'Oeuvres & any two(2) Hot Hors D'Oeuvres  
~Includes a Charcuterie Board & a Raw Vegetable & Dip Tray~

### ***Executive Reception Bundle***

\$16 per person

Based on 6 Hors d'oeuvres per person  
Choose any two cold hors d'oeuvres & any two hot hors d'oeuvres

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## *A La Carte*

(Below costs are based on 20 people)

Assorted Sandwich & Wraps	\$98	Seasonal Fresh Fruit Platter	\$98
Domestic Cheese & Cracker Platter	\$98	Deli Meat Platter	\$98
Hummus & Tri-colored Chips w/ Pita Bread	\$75	Raw Vegetable & Dip Tray	\$75
Dry Party Snacks (Chips, Pretzels & Nut Mix)	\$60	Charcuterie Board	\$140

## *Late Night Snacks*

Late Night Snack selections are not for sale individually, only available when a full dinner service has been ordered. Late night snacks can be served no later than 11:00 pm.

### *Build Your Own Poutine Bar*

*\$11/Per Person*

Fresh Crisp French Fries  
Cheese Curds  
Beef Gravy  
Green Onion  
Bacon Bits

### *Build Your Own Sandwich Bar*

*\$11/Per Person*

Assorted Buns  
Sliced Deli Meats & Domestic Cheeses  
Pickle Tray  
Butter, Yellow Mustard, & Mayonnaise

### *Snack Attack*

*\$8/Per Person*

Sundried Tomato Hummus  
Bruschetta  
Salsa & Sour Cream  
Multi-Colored Tortilla Chips  
Assorted Crackers

### *Pizza Buffet*

*\$10/Per Person*

Potato Chips, Pretzels & Nut Snack Mix  
Fresh Made in House Assorted Pizzas  
(2 ½ slices per person)

## *Cake Service*

An exception to our "no outside food allowed" is made in the case of cakes created and produced by licensed establishments. The set-up is the responsibility of the client or the third party supplying the cake and any stands needed or required for its display.

Homemade cakes and cupcakes are not permitted in a licensed establishment under the Alberta Health Act. Strict city and provincial restaurant regulations do not permit food prepared in an unlicensed establishment to be brought into a licensed establishment.

**Cut, Plate & Serve \$3 per person (available from the start of the event until 8:30pm).**

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## ***White Wine***

***Price per Bottle***

***Canyon Road Pinot Grigio (California)***

*Bright Citrus and Apple Aromas.*

***\$31***

***Monte Creek Ranch Riesling (VQA British Columbia)***

*Aromas and Flavours of Peach, Lime Zest and Honey Suckle*

***\$42***

***Longshot Pinot Grigio (California)***

*A drier style that explodes with flavours of citrus and stone fruit*

***\$34***

***Chateau Souvrain Rosé (California)***

*Drier style rosé with an intertwined flavored of red fruits such as strawberry and cherry*

***\$34***

***Santa Rita Reserva Sauvignon Blanc***

*A fragrant blend of citrus fruit and passion fruit with a slightly herbal backdrop*

***\$34***

***Monte Creek Ranch Chardonnay (VQA British Columbia)***

*Medium bodied with aromas of green apple and pear. Subtle oak flavours with a buttery finish.*

***\$42***

## ***Bubbly***

***Lamarca Prosecco (Italy)***

*Light refreshing and crisp. Ripe citrus, lemon and green apple.*

***\$35***

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## ***Red Wine***

***Price per Bottle***

<b><i>Canyon Road Merlot (California)</i></b> <i>Light to medium bodied with notes of blackberry and current.</i>	<b><i>\$31</i></b>
<b><i>Longshot Red Blend (California)</i></b> <i>A Zinfandel based blend with flavours of black spice and dark fruit.</i>	<b><i>\$34</i></b>
<b><i>Mirassou Pinot Noir (California)</i></b> <i>A lighted bodied wine with aromas of cherry and raspberry along with Notes of spice.</i>	<b><i>\$36</i></b>
<b><i>Alamos Malbec (Argentina)</i></b> <i>Concentrated plum flavours with layers of blackberry, dark cherry and vanilla.</i>	<b><i>\$31</i></b>
<b><i>Monte Creek Cabernet/Merlot (VGA British Columbia)</i></b> <i>Hints of black cherry, spiced rum and raspberry aromas followed by a mix of Cinnamon, mocha and licorice.</i>	<b><i>\$42</i></b>
<b><i>William Hill Central Coast Cabernet Sauvignon (California)</i></b> <i>Ripe fruit forward notes of blackberry and currant. Tastes of vanilla and oak in the finish.</i>	<b><i>\$42</i></b>
<b><i>Kingston Estate Shiraz (Australia)</i></b> <i>Medium bodied with juicy raspberry and plum fruit followed by a lifted floral and spice finish.</i>	<b><i>\$34</i></b>
<b><i>Monte Creek Blueberry Wine Spritzer (British Columbia)</i></b> <i>A refreshing combination of 100% Reka blueberry with a shot of soda water. Off dry style with notes of blueberry, lilac and white peach.</i>	<b><i>\$34</i></b>

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## *Beverage Services*

### *Cash Bar*

For groups where guests purchase their own beverages

### *Host Bar*

For groups where the host pays for all beverages (charged on consumption)

	<u><i>Host</i></u>	<u><i>Cash</i></u>
House Brand Liquor	\$5.10	\$6.25
Domestic Beer	\$5.10	\$6.25
House Wine by the Glass (Canada)	\$5.90	\$7.25
Import Beer, House Cocktails, Coolers	\$5.50	\$6.75
Premium Liquor, Liqueurs	\$5.90	\$7.25
Soft Drinks, Juices	\$1.75	\$2.00

*A Bartender Fee of \$20.00 per hour will be charged for all Bar Services, including 2 hours for set-up and teardown.*

### *House Bar set ups include:*

House Brand Liquor (Rye, Vodka, Gin, White & Dark Rum, and Scotch)  
Domestic Beer (Canadian, Coors Light, Budweiser, Kokanee & Bud Light)  
House Wine  
Import Beer (MGD, Corona, Heineken) House Cocktails (Caesars & Paralyzers),  
Coolers (Bacardi Breezers, Mike's Hard Lemonade, Mike's Hard Cranberry)  
Premium Liquor (Crown Royal, Captain Morgan, Jack Daniels)  
Mixes include soft drinks, orange, lime, cranberry and Clamato juice.

### *Punch Service*

Non Alcoholic Fruit Punch (per gallon)	<b>\$35</b>
Rum or Vodka Fruit Punch (per gallon)	<b>\$120</b>

### *Pop & Juice*

Unlimited Per Person	<b>\$4</b>
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*Other types of bar set ups are available – Subsidized & Host Tickets*

*Wine Corkage is available at a cost of \$15.00 per bottle*

*(This option is not available during the months of November & December)  
(Special exceptions may apply for Charity fundraising events)*

*Host prices are subject to a taxable 17% service charge and 5% GST.*

*Cash prices include all applicable charges and taxes.*

*Prices are subject to change without notice.*

*All Services Subject to a Taxable 17% Service Charge and 5% GST.*

**2019**

## *Social Information & Policies*

### *Cancellation Charges:*

Initial deposit paid will be put towards any cancellation fees.

Cancellation Sixty Plus (60+) days prior to the function date will be the initial non-refundable deposit that was given at the time of booking.

Cancellation Thirty to Sixty (30-60) days prior to the function date will be charged the cost of the room rental, plus Twenty Five Percent (25%) of the estimated costs.

Cancellation of Thirty (30) days or less prior to the function date will be charged the cost of the room rental plus Fifty Percent (50%) of the estimated food costs.

### *Deposits and Payment Policy:*

A \$1000.00 non-refundable, non-transferable deposit is required and must be made payable to the Executive Royal Hotel at the time of date and space confirmation. Fifty (50%) of estimated costs is due Sixty (60) days prior to the function. One hundred (100%) percent of the estimated costs are due Three (3) business days prior to the function. A credit card number must be provided by the convener and will be kept on file. Any remaining balance after the event will automatically be applied to this credit card.

### *Expected and Guaranteed Number of Guests:*

Should the number of guests given at the time of the booking decrease by Twenty Percent (20%) or more, the convener is responsible for Eighty Percent (80%) of the expected amount or guaranteed number, whichever is greater. Should the final guaranteed number fall below minimum accepted numbers for your function, the Hotel reserves the right to move your function to an alternate room without recourse or prior approval.

For all meals, guaranteed numbers must be communicated to the Catering Office no later than Seven (3) business days prior to the function date. If a guaranteed number is not received before this deadline, the billing and food preparations shall be made out to the original number of guests expected for the function. If a guaranteed number is received, the Hotel will charge for the final guaranteed number, or the number actually served, whichever is greater. The Hotel will prepare to serve Five Percent (5%) more than your final guaranteed number.

### *Food & Beverage:*

Menu Selections must be submitted to the Catering Department at least Ninety (90) days prior to the function date to ensure availability of selections, proper staffing and coordination of your function.

When selecting your meal, please be advised that the menu must be the same for all guests in attendance.

Special Dietary substitutions are available and must be arranged Thirty (30) days prior to the function.

The Executive Royal Hotel - North Calgary will be the sole supplier of all food and beverage items, the only exception being Wedding Cakes. Please note that health regulations prohibit the removal of any food products from the Hotel. Buffet products will be displayed for a maximum of One and a Half (1 ½) hours at any function to ensure the quality and integrity of the product. Also note outside food and beverage will be removed from the banquet space by the Hotel Staff. **Pricing is subject to change and can only be guaranteed 90 days prior to date of function.**

### *Guestroom Blocks:*

For in-house events, the Hotel will extend a Special Guest Room Rate at the time of booking based on the estimated number of rooms. Guest Room Rate cards can be arranged through the Catering Department, a fee may apply. Additional nights can be booked at an additional cost; this is for in-house event guests only. Upgrades available, please contact the Catering Department. Black-Out Dates may apply.

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### ***Required Food & Beverage Minimums:***

There is a minimum food and beverage order required for select banquet rooms. The Emerald Ballroom requires a food and beverage minimum of \$5000.00. The Sapphire Ballroom requires a food and beverage minimum of \$2000.00. The Silver Room requires a \$1000.00 food and beverage minimum. Should the food order not hit the minimum required; the difference will be charged as a room rental. Please note that alcohol, service charge and GST are not applied to these minimums.

### ***Liquor Policies:***

A Bartender's Fee will be applied at a cost of \$20.00 per hour for a minimum of Three (3) hours. Bartender's Fees and all other beverage options are subject to a taxable 17% service charge and GST. Wine Corkage is available at a cost of \$15.00 per bottle plus a taxable 17% service charge and GST. Proof of purchase in Alberta will be required for Wine Corkage. All bar pricing will be confirmed Ninety (90) days prior to the function date. Prior to this, pricing is subject to change without notice. The Hotel reserves the right to refuse or terminate the service of alcoholic beverages at any time during the function if the service is not in accordance with the regulations of the Alberta Gaming and Liquor Commission.

### ***Set-Up and Tear Down (including decorations):***

The Hotel does basic room set-up. (Tables, chairs, cutlery and glassware) Decorating of the room is solely the responsibility of the client to arrange. All hired decorating companies must be communicated to the Catering Department with a contact name and telephone number. We do not allow the use of tape, tacks, or any other attachments without prior written consent from the Hotel, to avoid damage to the banquet facilities. All decorations and items of the client must be removed at the end of the function. The Hotel is not responsible for damage to items left behind, nor lost items. Any items left behind shall be discarded after 14 days. **Please note, that no paper or metallic confetti is permitted; an additional clean up fee of \$250.00 to \$400.00 will be applied if confetti is used.** As per fire regulations, there are no open flame candles permitted in our ballrooms. To decorate the night before, or for ceremony bookings, the function room can be booked at an additional fee, please make arrangements with the Catering Department.

### ***Start and End Times as Contracted:***

Contracted start and end times are strictly adhered to, as the space is only booked for the time indicated on the contract. Set-Up and Tear Down times are to be arranged at the time of booking. More than a Thirty (30) minute deviation from the times shall result in a \$150.00 per hour fee, subject to a taxable 17% service charge. Dinner Services must start no later than 8:30 PM. The Hotel understands that at times there can be a slight delay, however, if the service begins more than a half hour beyond the contracted time, the Hotel is no longer responsible for the integrity of the food and an additional labor fee may apply. All functions must end no later than 1:00 AM.

### ***Socan Fee / ReSound Tariff & DJs:***

A SOCAN licensing fee will be applied to all functions with live or recorded music: \$44.13 for the Silver Room and Sapphire Ballroom, and \$63.49 for the Emerald Ballroom. ReSound tariffs will also be applied, \$18.51 for the Silver Room and Sapphire Ballroom and \$26.63 for the Emerald Ballroom. The Hotel reserves the right to inspect and control all private functions, including the conduct and performance of entertainers and the audible level of music played. Liability for all damages to the premises will be charged to the representative in charge of the arrangements with the hotel.